



Meeting Date: November 10, 2021

Submitted by: Scott Mairs – Director of Community Services

Report No: CMS-13-2021

Subject: Deerhaven & Kilworth Park Play Structures RFP Results

Recommendation:

THAT Report CMS-13-2021 re: Deerhaven & Kilworth Park RFP Results be received;

AND THAT the Deerhaven Park & Kilworth Optimist Park Play Structure RFP (RFP-CMS-2021-03) be awarded to Henderson Recreation Equipment Ltd. with a total cost of \$194,214.10 (excluding HST).

Purpose:

To inform Council regarding the tender results of the Deerhaven Park & Kilworth Optimist park Play Structure project (RFP-CMS-2021-03)

Background:

In accordance with the corporate Procurement of Goods & Services Policy, dated January 1, 2021, Tender No. RFT-CMS-2021-01 was publicly tendered utilizing Bids & Tenders, an online portal that connects suppliers providing various goods and services to buyers from the Municipal, Provincial, Education, Crown Corporation, Housing, Construction and Healthcare sectors and Private companies from across Canada.

Analysis:

Following the submission of bids on October 12, 2021, nine (9) submissions were received through the Bids & Tenders portal.

Submission Results:

Company	Base Bid
Henderson Recreation Equipment Ltd.	\$194,214.10
S.F. Scott Mfg Co. Ltd	\$193,150.00

Dynamo Playgrounds	\$190,470.00
Park N Play Design Co. Ltd	\$194,961
Park N Water LTD.	\$192,175.50
New World Park Solutions	\$193,508.84
PlayPower LT Canada Inc.	\$191,961.23
Openspace Solutions Inc.	\$193,830
ABC Recreation Ltd.	\$194,894.20

Evaluations for the above RFP were conducted on Monday October 25, 2021 from 1:30 p.m. – 2:45 p.m. The following individuals took part in the proposal evaluations:

- Scott Mairs, Director, Community Services – Municipality of Middlesex Centre
- Justin Fidler, Operations Manager – Municipality of Middlesex Centre
- Ashley McIntosh – Citizen Representative

Proposals were evaluated using the following criteria and were scored as a consensus.

Category	Weighting
Playground Design	60 points
Corporate Qualifications & Experience	10 points
Submission Content	10 points
Project Understanding & Approach	8 points
Team Qualifications & Experience	7 points
Warranty	5 points
Total	100 points

Henderson scored the highest with a score of 95 out of 100 points.

Financial Implications:

The budget highlighted in the RFP for this project was \$195,000. \$85,000 for Deerhaven and \$110,000 for Kilworth Optimist park.

Strategic Plan:

This matter aligns with following strategic priorities:

- Sustainable Infrastructure and Services
- Responsive Municipal Government

Through continued work within the Municipality's Asset Management Plan, this project aligns with the strategic priority of 'Sustainable Infrastructure and Services' with an objective of identifying and prioritizing spending priorities based on the Asset Management Plan.

Attachments:

N/A