



General Membership Meeting

January 19, 2023

7:00 pm

Agenda

- Welcome
- Introduction
- Looking Ahead
- Board Election
- Next Meeting
- Adjournment





Introduction

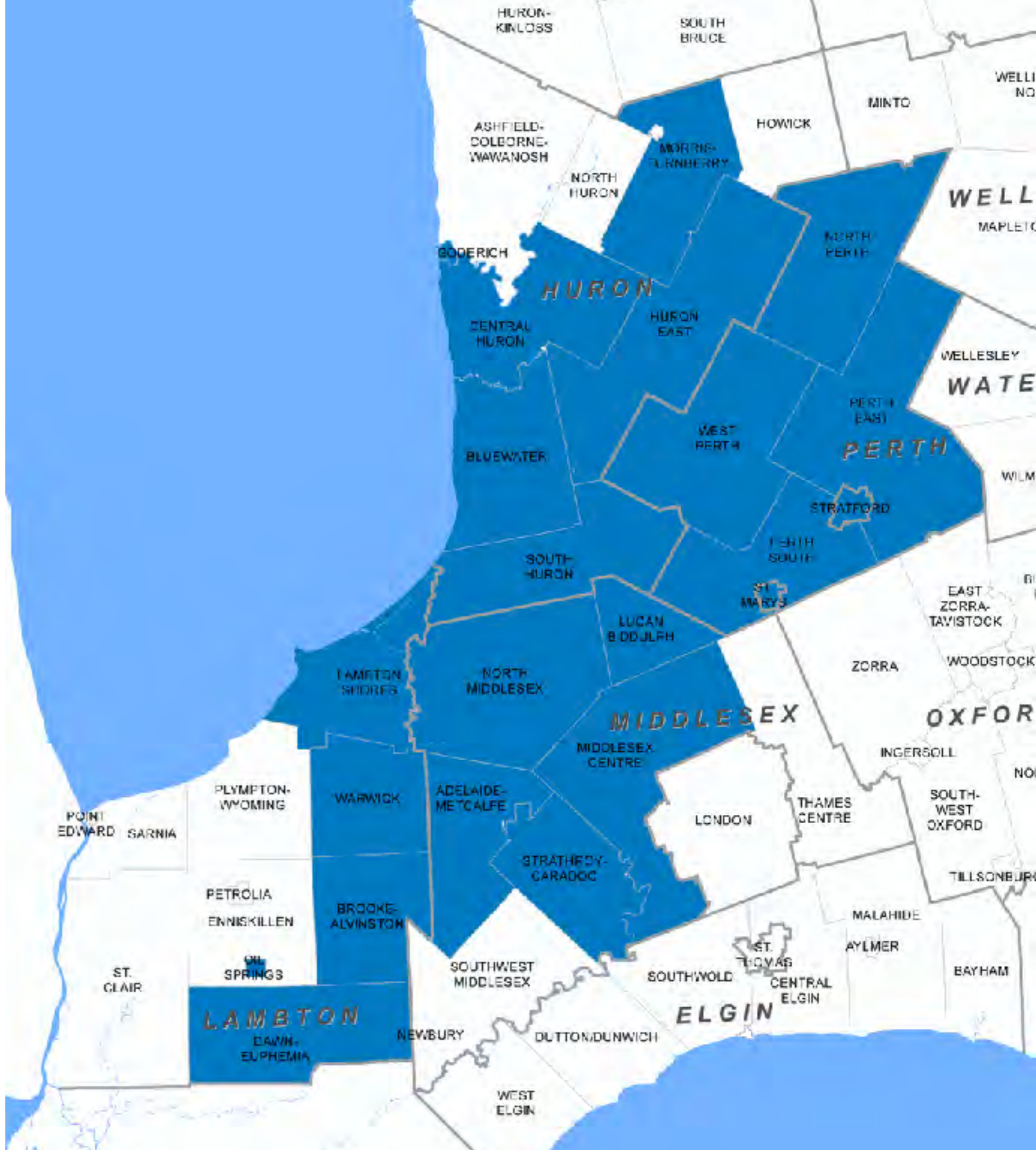
How Did We Become Your Association?



Legal Perspective

Unique Approach

MEMBERS



By the Numbers

- Service 188,000 people in Four Counties
- Over 92,000 households
- Manage over 52,000 tonnes of materials yearly
- Approximately \$18 million in Revenues
- Working with over \$34 million in Assets
- Employ 83 people



Membership Benefits

Exceptional Customer Service Delivered Most Efficiently

The Association is much more than a simple provider of collection and processing services. We are your full service waste management services department that is totally hands-free to your municipality enabling your staff to focus on other equally important services.

We do not own or operate a disposal facility by design so we can focus on diverting as much as possible without conflict or compromise.

The following pages give you a brief outline of all the services and benefits you enjoy as a member of the Association. Our team specializes in waste management and we are committed to meet your environmental objectives.



Governance

Pooled
Resources



Non-Profit Corporation

Together we are able to offer residents with first class services focusing on service delivery rather than the bottom line while being fiscally responsible. Equal voting rights ensuring the representation of all member interest.

Efficient
Management



Board of Directors

The board sets the strategic direction of the Association to meet municipal environmental objectives while staff take care of the day to day operational needs.

Unified Voice



Municipal Cooperative

The Association is at the same table as the largest cities when consultations and/or negotiations are needed and we actively participate in most industry organizations.

Grassroots Representation



Member Representatives

Elected officials and staff are part of our reporting structure. We work for you.

Administration

CUSTOMER SERVICE

1. Manage Inquiries
 - Toll Free Line
 - Email
 - Website
 - Regular Mail
 - Social Sites
 - In Person
 - Special Meetings
2. Government et al Reporting

FINANCIAL INDEPENDENCE

1. Fixed Price Budget
 - No HST
 - No Surcharge
 - Revenue Sharing
2. Full User Pay Support
 - Implementation
 - Management
3. Funding Management

PUBLIC RELATIONS

1. Press Releases on Multimedia Platforms
2. Service Interruptions Notifications
3. Public Meeting Consultations on Program Changes

LEGAL SUPPORT

1. Bylaw Enforcement
2. Policy Development
3. Stakeholder Negotiations
4. Regulations & government oversight
5. Legislative Changes

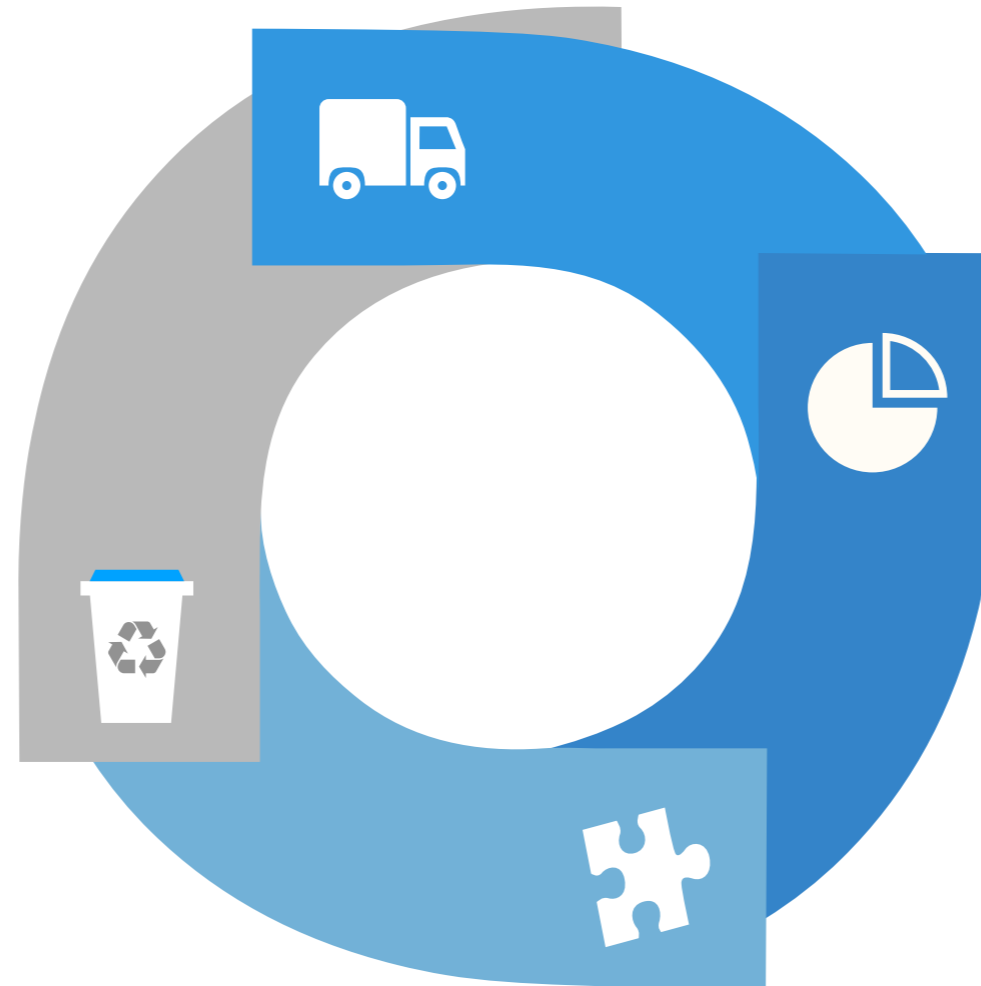
Recycling Collection

Cleanest Fleet

Fully automated fleet with redundancy equipment, all fuelled by clean burning natural gas and renewable natural gas sourced locally.

Container Management

We don't just distribute bins. We supply, deliver, maintain, exchange, replace and track them too so we can report to you the information you need to invoice services by roll#.



Expanded Materials

Broad range of materials collected supported by solid markets to guarantee recyclability often locally to support a circular economy.

Complementary Services

We ensure that everyone has access to recycling services including the IC&I sector and individuals with physical challenges.



Processing and Marketing Recyclables



Award Winning Facility

Named one of the best Material Recovery Facility by the Solid Waste Association of North America.



State of the Art Facility

Most advanced facility in Southwestern Ontario with robots, artificial intelligence, optical sorters, and air classifiers.



Quality Control Program

While our sorting process is mostly automated we use redundancy, people, and testing to ensure the purity of commodities.



Commodity Sales

We consistently yield better revenue than average market while while shielding our members from market fluctuations.

Comprehensive Promotion and Education



ONLINE

Award winning website with nearly 200 pages of valuable content for the users with dedicated municipal pages for relevant information dissemination.



RECYCLE COACH

Your mobile and web platform that educates, notifies, tests, and reminds residents about the collection program. It also has an image search feature and issue specific blog.



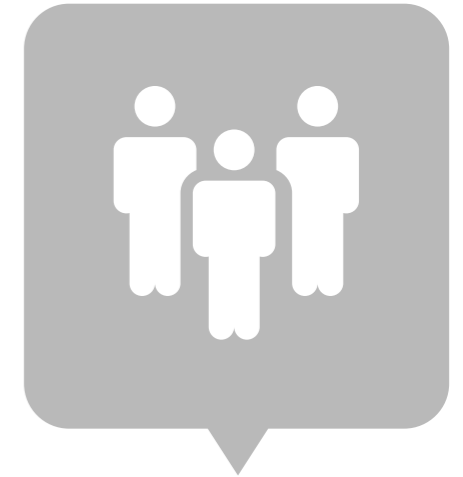
PUBLISHING

We produce all the ads, flyers, notices, calendars, displays, website and other material in house. We also distribute the material using a variety of channels to reach everyone.



OUTREACH

Whether it is our bin team or one of our bilingual speakers, we are out in the community communicating with the population to meet their needs.



EDUCATION

Our education facilitator works directly with schools and local social clubs to deliver updated environmental content in their preferred setting

Complementary Services



Waste Composition Audits

We constantly monitor different waste generation and diversion rates. We also analyze detailed data to measure performance reporting.

Research and Development

We keep abreast of the latest developments in our industry and others to make sure we have access to the best technologies, methodologies, and policies.

Institutional Services

All municipal facilities and other institutional facilities (schools, hospitals, police station, churches, etc) are included in your program at no extra cost.

E-Waste Program

We manage an e-waste collection program with municipal depots and special event sites to recover many electronic wastes in the home.

Christmas Tree Chipping Program

Every year we come to your site and chip your Christmas trees at no charge. You choose whether you want to keep the chips or we take them away.

Supplementary Services

Our members all share an award winning recycling program with some of the highest diversion levels in the Province, but we offer other supplementary services on a fee for service basis.



CO-COLLECTION

We are already there to collect your waste, it only makes sense for us to add your Waste Collection and/or Organics Collection to the services provided for a fraction of the cost to provided a separate truck.



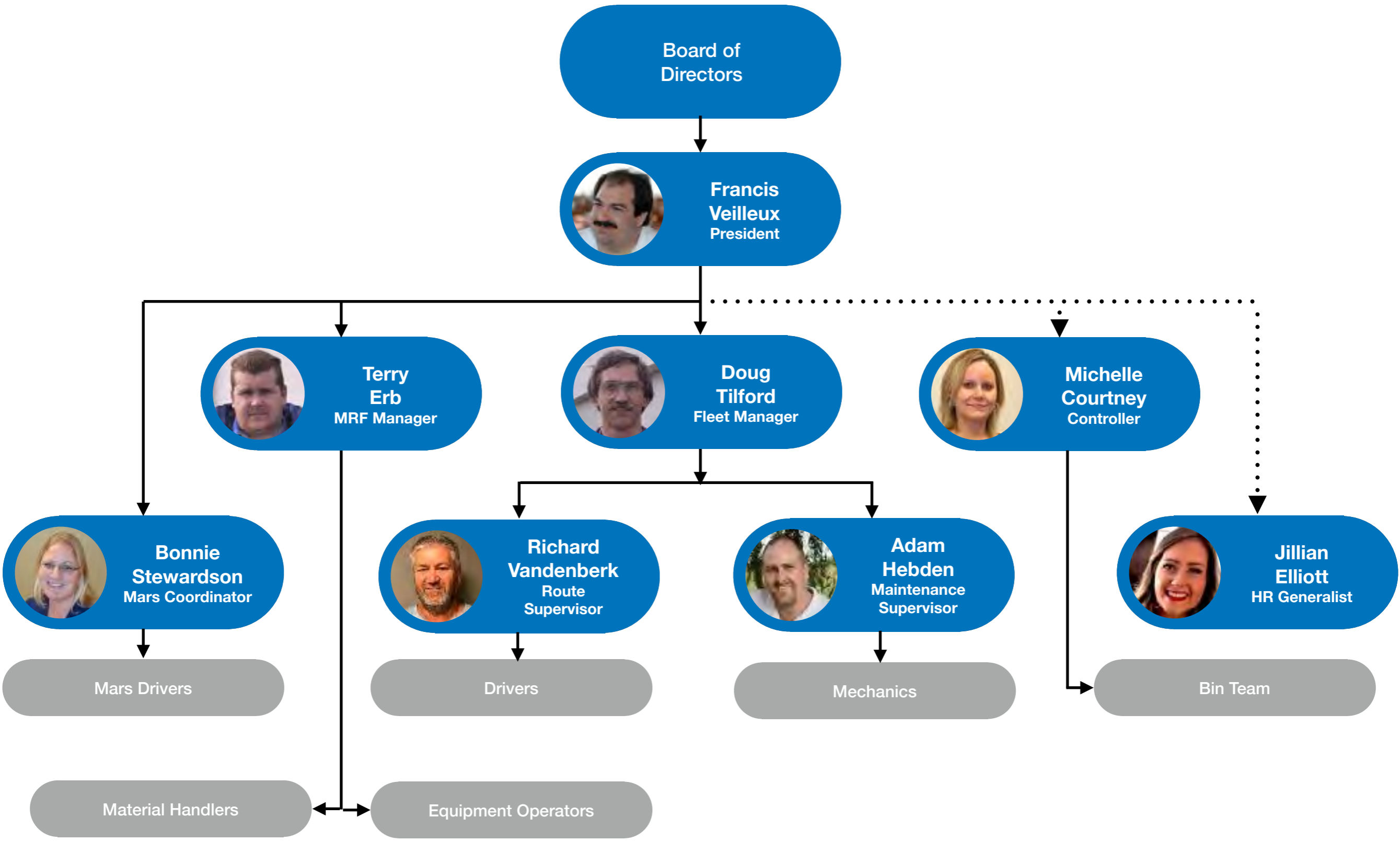
DISPOSAL

Not all of our members have access to a disposal facility. For that reason we have negotiated preferential rates with one of Canada's largest and most advanced facility for our members to benefit from.



SUPPLIES

Our solution would not be complete if we did not procure, inventory, sell, and deliver other diversion supplies. Supplies such as office bins, organic digesters, user pay tags, etc.





Francis Veilleux

President

Phone 519.228.6678 ext
225

Mobile 519.332.9402

francis@bra.org

- Corporate Affairs and Legal Aspects
- Government Lobbying
- Tactical and Strategic Planning
- Engineering and Capital Projects Purchasing
- Information Technology
- Promotion and Education
- Municipal and Commodity Sales



Michelle Courtney

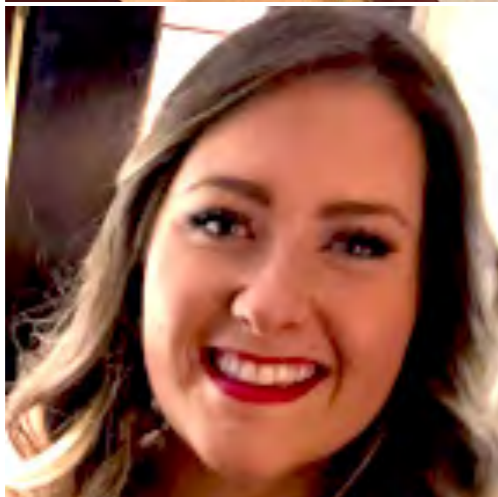
Controller

Phone 519.228.6678 ext
224

Mobile 519.719-7070

michelle@bra.org

- Organizational Accounting
- Accounts Payable and Receivable
- Payroll
- Grant and Subsidy Management
- Collective Bargaining and Union Relations



Jillian Elliott

Human Resources

Generalist

Phone 519.228.6678 ext
234

Mobile 226.385.9202

jillian@bra.org

- Manages Association Health and Safety Programs
- Manages WSIB and LTD Claims
- Oversees all Human Resources Activities
- Ensures all Employees are Adequately Trained
- Involved in Various Research and Development Activities
- Manages Employee Benefit Programs



Terry Erb

MRF Operation Manager

Phone 519.228.6678 ext
250

Mobile 519.318.5207

terry@bra.org

- Material Recovery Facility Management
- Responsible for all Material Handlers and Equipment Operators
- Purchases Parts and Services related to MRF
- Ensures Compliance with Related Laws
- Oversees Customer Issues Related to Processing



Doug Tilford
Fleet Manager

Phone 519.228.6678 ext 222

Mobile 519.318.5201

doug@bra.org

- Fleet Management
- Responsible for all Drivers and Mechanics
- Manages all Logistic Functions
- Ensures Compliance with Related Laws
- Oversees Customer Issues Related to Collection



Richard Vandenberg
Route Supervisor

Phone 519.228.6678 ext 228

Mobile 226.385.9203

richard@bra.org

- Coordinates the Collection Routes and Drivers
- Answers Collection Related Inquiries
- Deals with Missed Collections
- Plans for Normal Service Interruptions (Construction)
- Makes Special Arrangements for Special Collections
- Responsible for all weight reporting



Adam Hebden
Fleet Maintenance Supervisor

Phone 519.228.6678 ext 212

Mobile 226.385.9201

adam@bra.org

- Fleet Maintenance Management
- Responsible for all Mechanics
- Purchases Parts and Services related to Fleet
- Ensures Compliance with Related Laws



Bonnie Stewardson
Mars Operations Coordinator

Phone 519.228.6678 ext 221

Mobile 226.385.9240

bonnie@bra.org

- Commercial and Industrial Sales and Service
- Front end bins and Roll off bins Routing
- E-Waste Management Program
- Assists President in Daily Duties
- Coordinates Mail, General Telephone, and Email Inquiries
- Maintains Records Management System



More tools for less.

If this is them...



...then this is us.



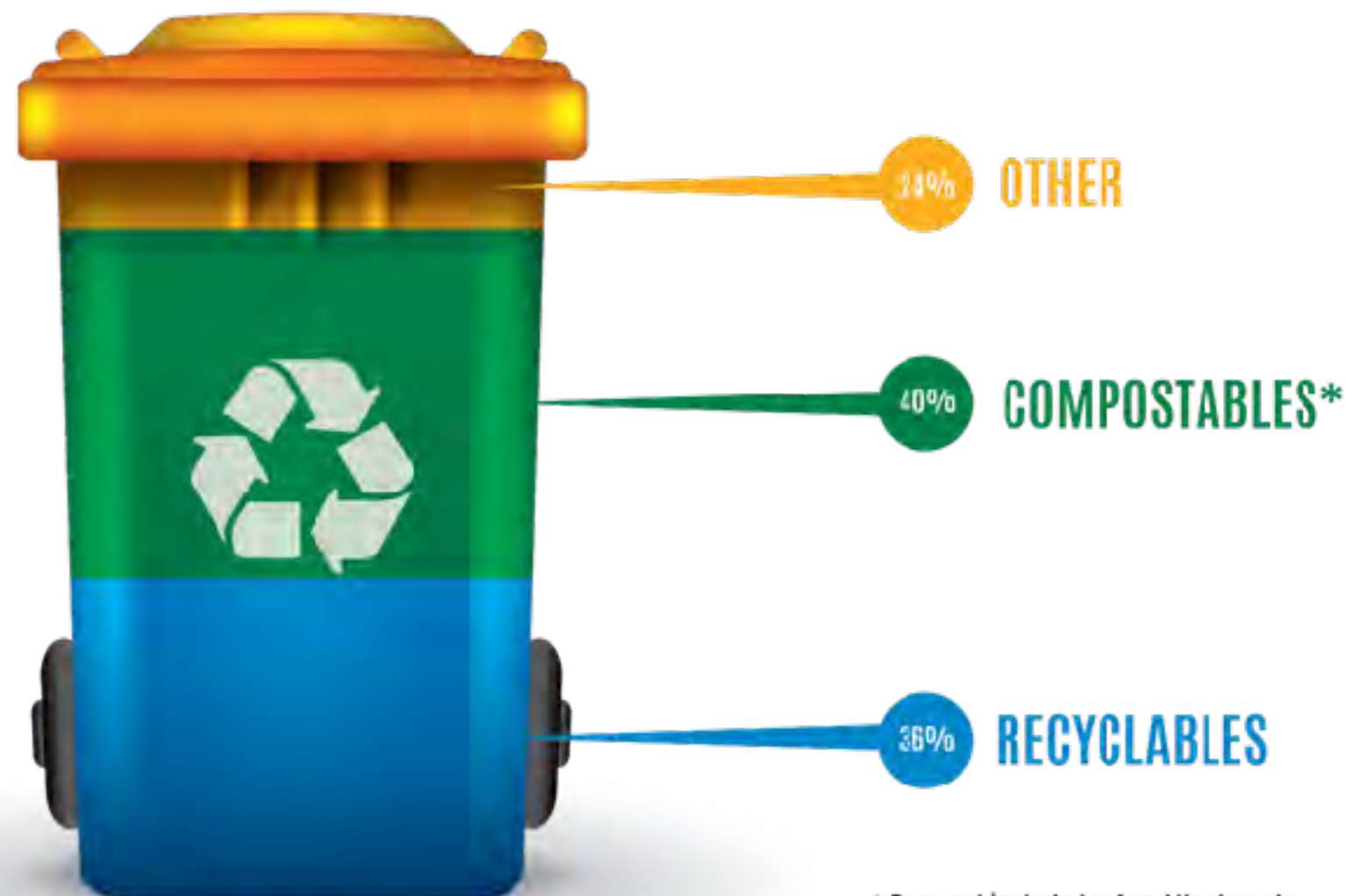


On The Horizon

What will the Board face?

Internal Matters

- Launch of Organics Collection Service
- Cooperative Cost Sharing Arrangement
- CNG vs Electric
- Residue Management
- Adapt to New Role under EPR



* Does not include Leaf and Yard waste

External Matters

- Negotiate Best Contractual Arrangement for Members
- Seamlessly Transition Members to EPR System
- Manage Labour Shortage
- Bolster Landfill Capacity Access



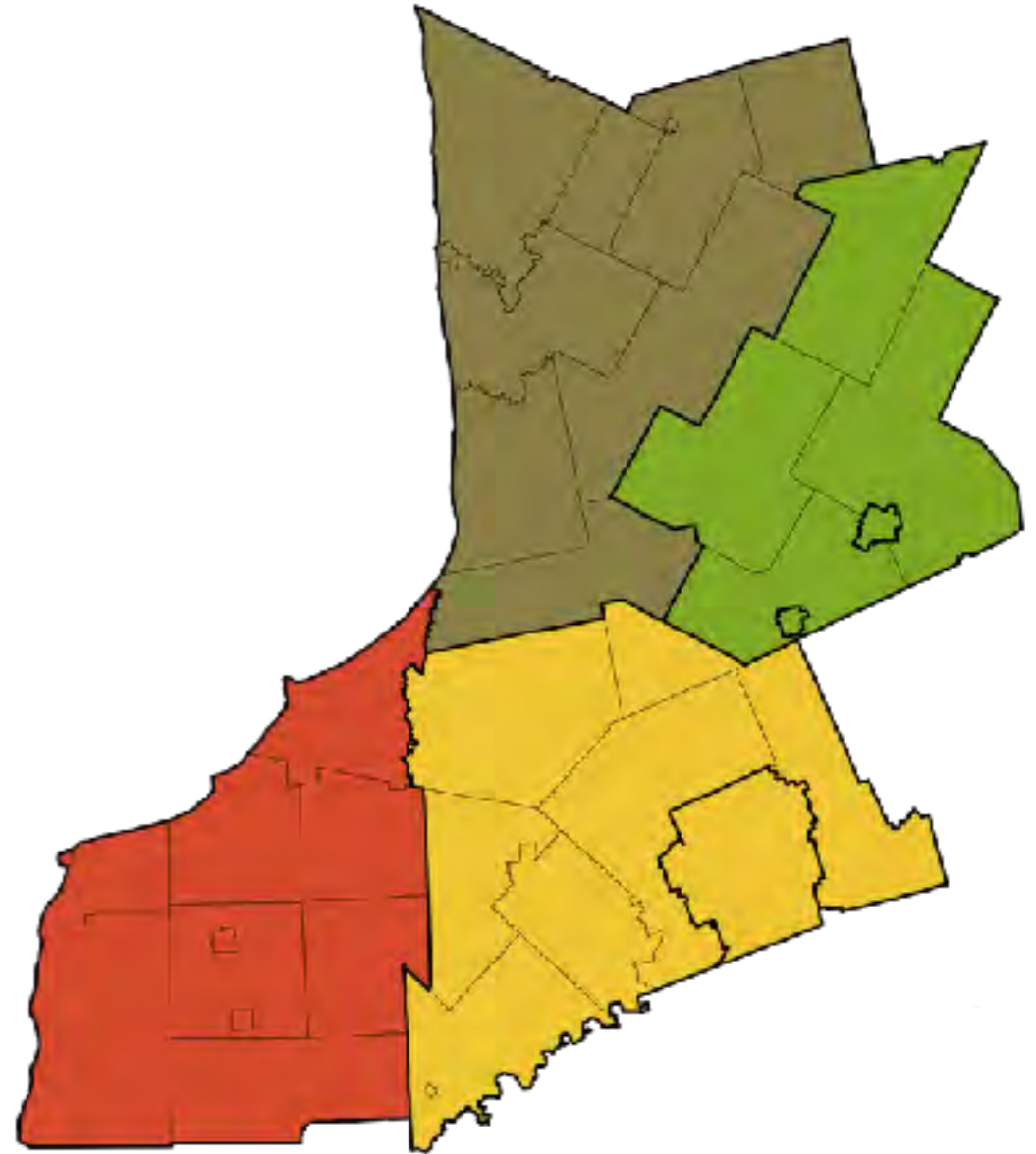


Election

Board of Directors

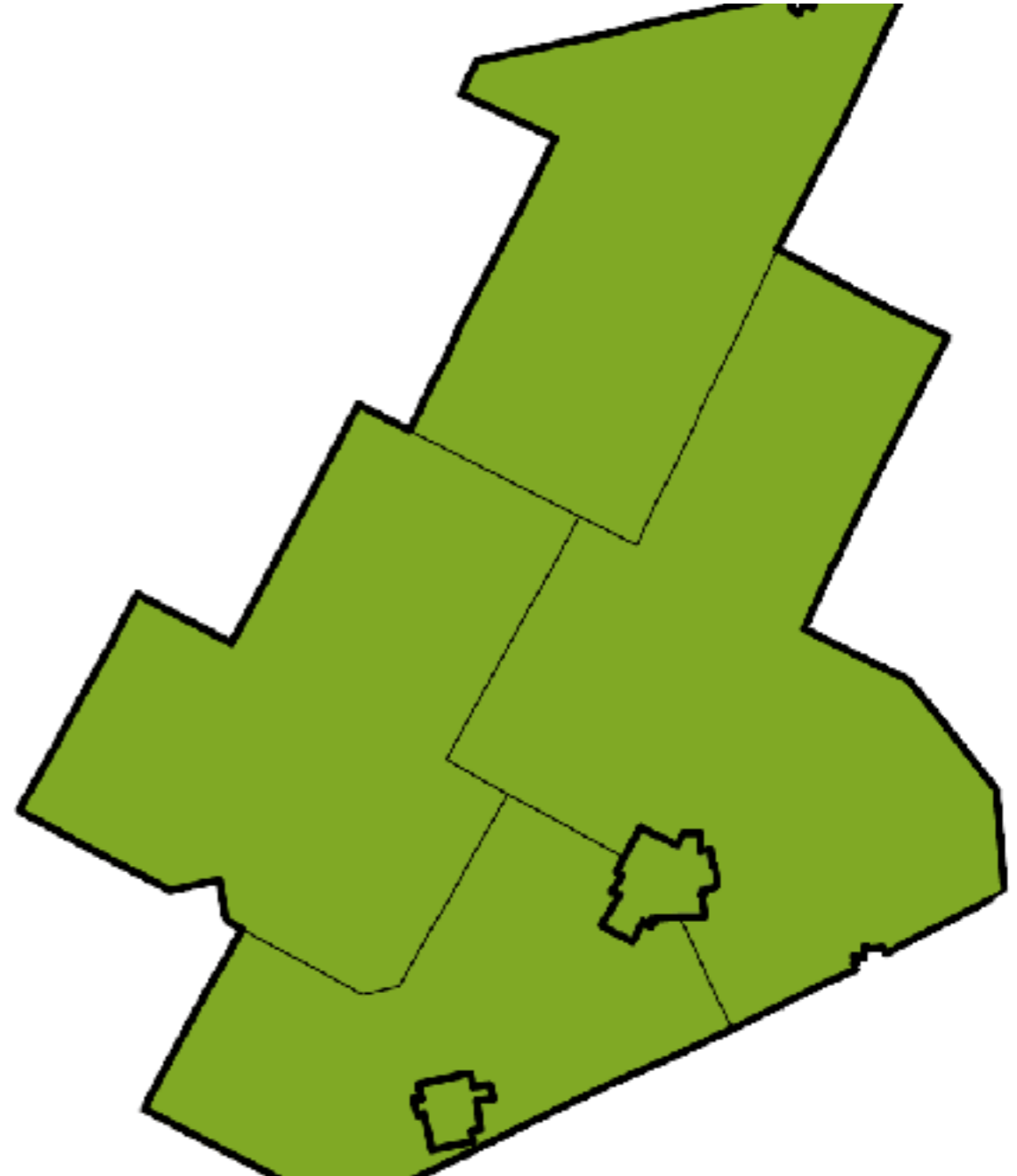
Directors

- Eight Directors Needed
- Two Per “County” Area
- Representatives from Each Area Decide
- Monthly Meetings Here
- \$196.76 per diem for expenses paid



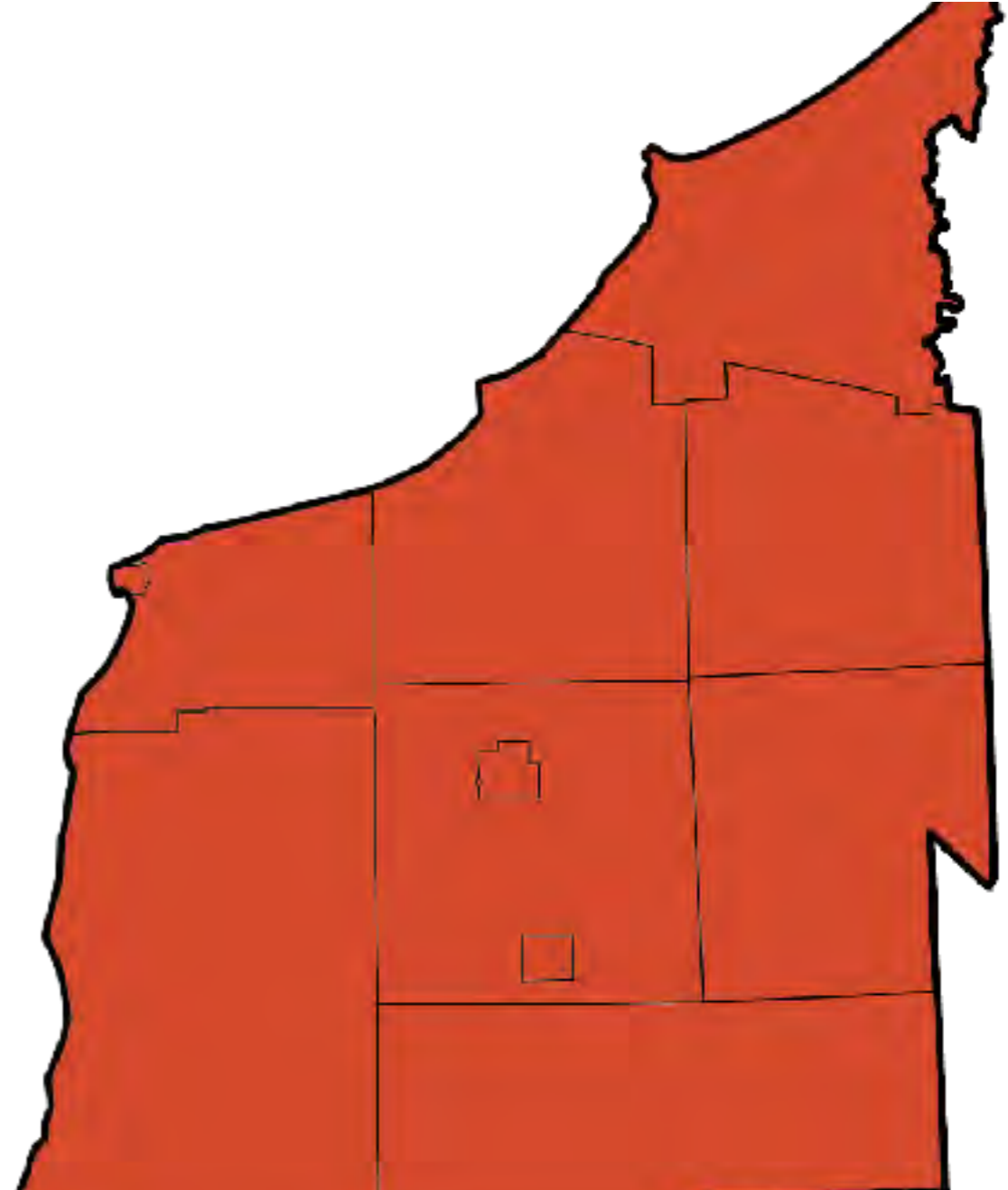
Perth Area

- **Jim Craigmile**
St. Marys
Current Board Member
- **Allan Rothwell**
North Perth
Current Board Member



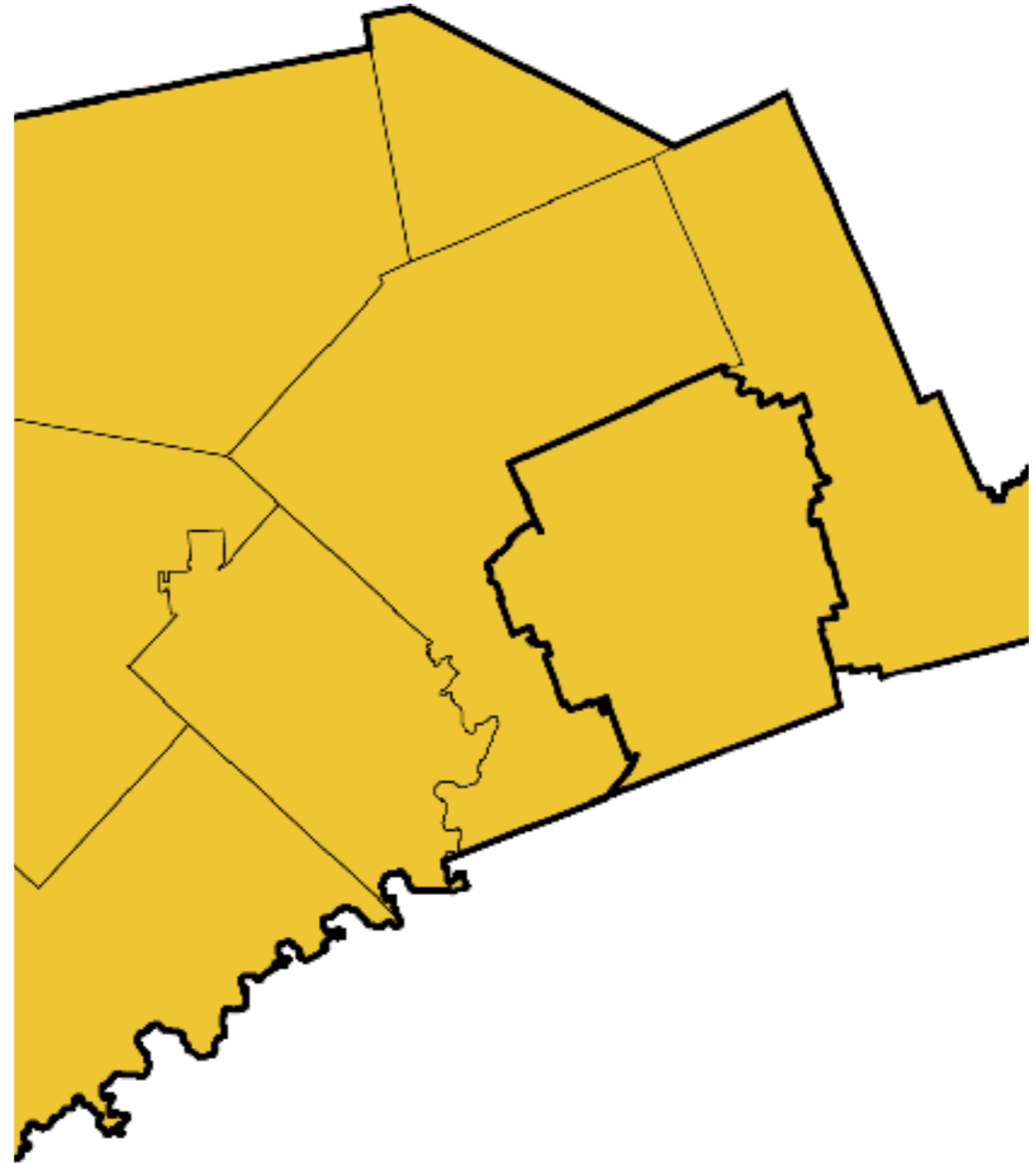
Lambton Area

- **Dan Sageman**
Lambton Shores
Current Board Member
- **Todd Case**
Warwick
Past Chair



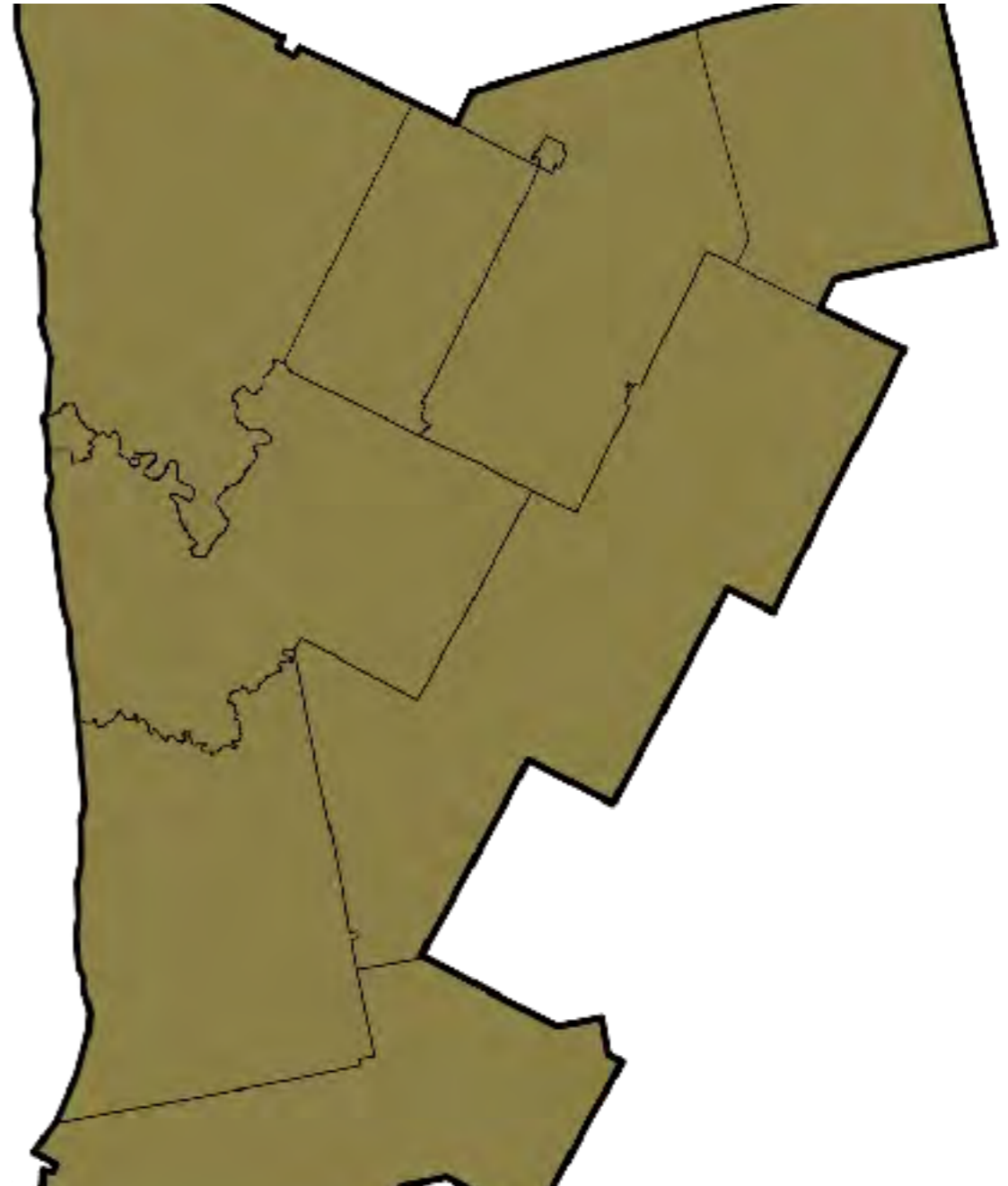
Middlesex Area

- **Dave Manders**
Lucan Biddulph
Current Board Member
- **Greg Willsie**
Strathroy-Caradoc



Huron Area

- **George Finch**
South Huron
Current Board Member
Host Municipality Seat
- **Open Seat**
Another Member Needed



Future Meetings

- Set a Day of the Month
- Twice a Year General Membership Meetings
- April - Semi Annual Audit Review Meeting
- October - Semi Annual Budget Meeting



Questions



Our Team is
at Your Service!

