



Meeting Date: March 15, 2023

Submitted by: Rob Cascaden, P.Eng – Director – Public Works and Engineering

Prepared by: Andrew Giesen, C.E.T, PMP Transportation Manager

Report No: PWE-13-2023

Subject: Tender Results for Supply and Application of Dust Control

Recommendation:

THAT Report PWE-13-2023 Re. Tender Results for Supply and Application of Dust Control be received;

AND THAT the purchase of services and material for the supply and application of dust control be awarded to the lowest tender bid submission received from Pollard Distributions Inc in the amount of \$ 0.124 per liter (excluding HST);

AND FURTHER THAT the Mayor and Clerk be authorized to execute any necessary documents.

Purpose:

To seek Council approval for the purchase of services and material for the supply and application of dust control. Pursuant to the provisions of the Procurement of Goods and Services Policy section 15 c) "If less than three (3) bids are received, the director or designate shall submit a report to Council for direction."

Background:

The purchase of materials and services for the supply and application of dust control was identified and approved by Council in the 2023 budget. In accordance with the corporate Procurement of Goods and Services Policy, tender RFT-PWE-2023-02 for supply and application of dust control materials and services was publicly tendered utilizing Bids & Tenders; an online portal that connects suppliers providing various goods and services to buyers from the Provincial, Municipal, Education, Crown Corporation, Housing, Construction and Healthcare sectors and Private companies from across Canada.

Analysis:

Following the submission of bids on Wednesday, February 22, 2023, the tender submissions were downloaded from Bids & Tenders for review. The results of the tender submissions can be found below.

Tender Results for – Supply and Application of Dust Control

Supplier Name	Bid Price (per liter) Excluding HST	Product Type	Expected Liters used for Dust Control	2023 Expect Cost (excl HST)
Da Lee Dust Control Limited	\$ 0.295	35% Calcium Chloride	1,068,382	\$315,172.69
Pollard Distribution Inc.	\$ 0.124	20% Calcium Chloride	*2,136,764	\$264,958.74

*Double application required to meet or exceed 35% active product for fair comparison including the additional staff time and equipment time required to administer a double application, estimated at \$20,000 Pollard Distribution Inc. is still the low bid.

Staff have reviewed the submissions for compliance with the tender requirements and specifications and found both tender submissions to be compliant with the tender specifications and requirements.

Financial Implications:

The tender submission received from Pollard Distribution Inc. for the purchase of materials and services for the supply and application of dust control in the amount of \$0.124 per liter (excluding HST) is recommended by staff for award and be funded from the Public Works and Engineering Department's approved 2023 Budget of \$290,000 for dust control.

2022 dust control cost was \$277,779.56. Weather can have a big impact on the amount of dust control required from year to year. It is expected dust control material will be delivered within the approved budget.

Strategic Plan:

This matter aligns with following strategic priorities:

- Sustainable Infrastructure and Services

The purchase of services and material for the supply and application of dust control will ensure timely and cost-effective application of dust control, ensuring residents have maintained gravel roads that minimize dust.

Attachments:

N/A