

# Indoor Aquatic Facility in Middlesex Centre

#### **Cost-Benefit Analysis**

Prepared by Western University ADD GROUP/CLASS September 2023



#### **Community Interest in a Local Aquatic Centre**

- Over the years through several public consultations, surveys, and general feedback, residents have indicated that they would like a municipal pool constructed somewhere in Middlesex Centre.
- As an example, resident feedback from the 2024 Budget Survey included calls for:
  - Indoor swimming pool
  - ...A community pool...would be great
  - Lack of pools and splash pads (especially for Delaware)
  - Add a Swimming pool to the komoka wellness center.
  - Need an indoor pool. We have to drive to London to exercise as a senior it is very important to stay mobile and be
    able to live in our own homes.
  - Pool
  - There are no public pools in this area. This is important for both recreation as well as physical therapy for my family
  - We should look at building an indoor aquatic centre so people can swim all year round and kids can do swimming lessons in the winter. The other indoor pools are in London and a far drive. With so many people moving into our area, an indoor pool centre would be amazing!



#### **CSMP – Recommendation for Cost-Benefit Analysis**

- The current Community Services Master Plan (CSMP, 2023 to 2027) recommended a cost-benefit analysis:
  - As noted in the 2012 CSMP, there was insufficient demand at the time to support an aquatic facility and it was recommended that the municipality reconsider the need in 2022.
  - Through the completion of the 2017 Ilderton Indoor Facility Needs Study, it was noted that although the municipality is projected to reach a population of over 26,700 by 2031, a population of 40,000 plus is generally the minimum threshold for considering the construction of an indoor aquatics centre.
  - It is recommended that a cost benefit analysis be completed internally and reported on to Council and the public to understand the full costs and the impact to the tax levy a municipal pool can have on the community.













Understanding the costs and benefits associated with building an indoor aquatic facility in Middlesex Centre



#### **Estimation Methods**



Analogous Estimating \*

St. Marys PRC Aquatics Centre

Middlesex Past Projects

Middlesex Pay Grid



Expert Judgement •

Canadian Cost Guide
Intact Public Entities SME





# **Capital Costs**



Design and Engineering Fees★ (7.5% of construction costs)	\$ 677,250.00
Indoor Aquatic facility Construction Costs ◆	\$ 9,030,000.00
Contingency Fund★ (15% of construction costs)	\$ 1,354,500.00
Total	\$ 11,061,750.00



Insurance◆	\$ 30,000.00
Trainings & Memberships ★	\$ 4,709.52
Operations Coordinator ★ (Full Time Wages+ Benefits)	\$ 97,117.84
Facility Operator★ (Full Time Wages+ Benefits)	\$ 87,785.89
Total Fixed Costs	\$ 219,613.25

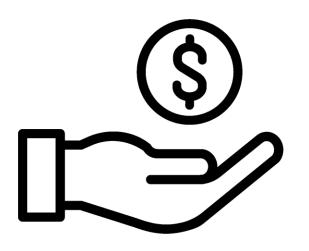




Total Variable Costs	\$ 348,659.97
Life Guard/ Instructor (Part Time Wages+ Benefits)	\$ 140,642.38
Repairs & Maintenance	\$ 78,677.00
Program Expenses	\$ 11,104.10
Supplies	\$ 4,700.00
Chemicals	\$ 20,703.49
Utilities (Water, Gas, Hydro)	\$ 92,833.00



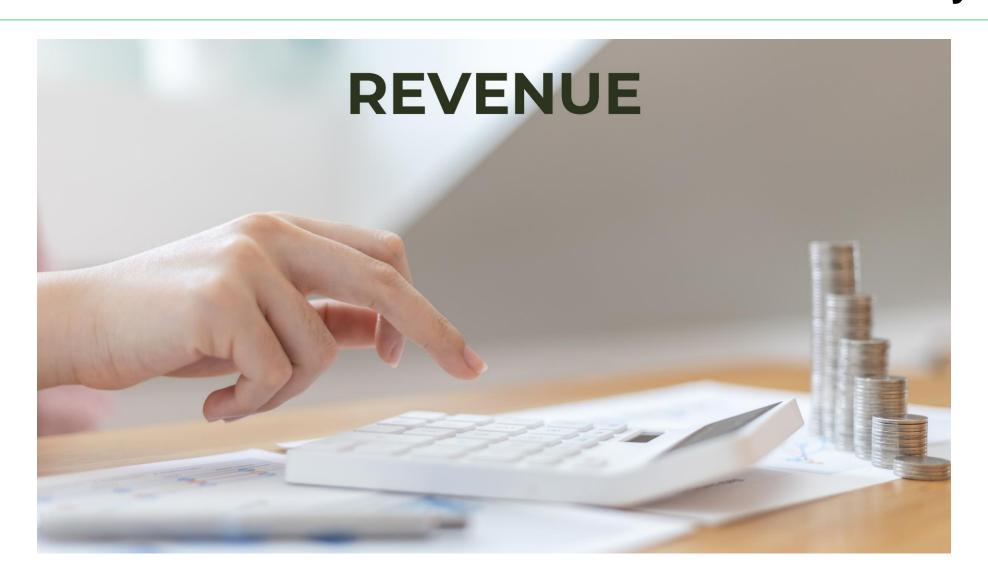




Total Capital Costs	\$ 11,061,750.00
<b>Total Operating Costs</b> (Fixed + Variable)	\$ 568,273.22

# **Total Costs**







# Registrations

- Estimated the number of registration based on St. Mary's data
  - Bather's load
  - Yearly swimmer registration

Season	Middlesex Registrations			
Summer	2,690			
Spring	3,588			
Winter	2,242			
Total	8,520			





Programs	% of Registrations Based on St. Marys
Swimming lessons	15%
Open-Swim	80%
Pool Rentals	5%

**Programs** 





# **Swimming Lessons**

Program	Sub-Type	Cost	% of Total Registrations	No. of Registrations by Program	% of registrations in each Sub-type	No. of Registrations by Program	Revenue
	Parent and child	74.61			10%	128	9,535
	Preschool	74.61			10%	128	9,535
Swimming lessons	Private 1on1 lessons	176.94	15%	1278	20%	256	45,226
	Swimmer 1-4	74.61			30%	383	28,605
	Swimmer 5-9	84.24			30%	383	32,298



# Open Swim



Program	Sub-Type	Cost	% of Total Registrations	No. of Registrations by Program	% of registrations in each Sub-type	No. of Registration s by Program	Revenue
Open	Children/Teens/Adult	4.43			90%	6,134	27,175
Swim	Age 55+	3.54	80%	6,816	10%	682	2,413



## **Pool Rentals**

Program	Sub-Type	Cost	% of Total Registrations	No. of Registrations by Program	% of registrations in each Sub-type	No. of Registrations by Program	Revenue
	2023 School rate	73.76			20%	85	6,284
Pool Rentals	2023 Middlesex swim club rate	71.45	5%	426	10%	43	3,044
	2023: Rentals	125.87			70%	298	37,534





Programs	Revenue
Swimming lessons	125,199
Open Swim	29,588
Pool Rentals	46,863
Total	201,650

## **Total Revenue**



## FINAL RESULTS

Total Capital Costs	\$11,061,750.00		
Total Fixed Costs	\$219,613.25		
Total Variable Costs	\$348,659.97		
Total Operating Costs	\$568,273.22		
Total Bayanya	¢201 6E0 00		
Total Revenue	\$201,650.00		
Net Loss (Annual)	\$366,587.22		



# TAX LEVY IMPACT

		Tax Levy %
<b>Total Capital Costs</b>	\$11,061,750.00	3.9%
Net Loss (Annual)	\$366,587.22	1.6%
		5.5% (Total)

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