



Meeting Date: February 26, 2025

Prepared By: Andrew Giesen, C.E.T, PMP Transportation Manager

Submitted by: Rob Cascaden, P.Eng – Director – Public Works and Engineering

Report No: PWE 10-2025

Subject: Replacement Grader Award

Recommendation:

THAT Report PWE 10-2025, re: Replacement Grader Award be received;

AND THAT the purchase of a new John Deere 772GP grader be awarded to Brandt in the amount of \$678,872.60 (including municipal portion of nonrefundable HST);

AND FURTHER THAT the Mayor and Clerk be authorized to execute the necessary documents.

Purpose:

To seek Council approval for the purchase of a new replacement John Deere 772GP AWD grader.

Background:

The Municipality of Middlesex Centre, using the Local Authority Services (LAS), sought out qualified equipment dealers to submit pricing on the supply and delivery of a motor grader that would have the appropriate equipment and size for maintenance of municipal roadways. The LAS program is a municipal group buying program where all the offerings have undergone a formal competitive process, ensuring compliance with purchasing by-laws and trade agreements. Utilizing the LAS program allows municipalities to access the preferred pricing discounts established by LAS with various vendors.

LAS was created in 1992 by the Association of Municipalities of Ontario (AMO). LAS is incorporated as a not-for-profit organization under the laws of Canada and is mandated to work with Ontario municipalities, as well as organizations from the broader public sector, to help realize lower costs, higher revenues, and enhanced staff capacity, through co-operative procurement efforts and innovative training, programs, and services.

Analysis:

Staff solicited information from two area equipment suppliers and viewed both pieces of equipment with the respective sales representatives to review municipal requirements and specifications. Both suppliers were invited to submit prices for municipal review as they were both capable of supplying a motor grader that contained the appropriate specification and requirements. Two vendors' submitted prices for the supply of a new motor grader, the prices submitted can be found below:

Supplier Name	Bid Price (Excluding HST)	Product Type	Total Cost (Incl Municipal portion of HST)
Brandt	\$667,000.00	John Deere 772GP AWD	\$678,872.60
Toromont	\$669,337.80	CAT 150 AWD	\$681,252.01

Staff are recommending award of the replacement motor grader to Brandt, as they are the low compliant bid submitted.

Financial Implications:

Staff have reviewed the purchase price for compliance with the respective municipal requirements. The price submitted by Brandt in the amount of \$ 678,872.60 (including the municipal portion of nonrefundable HST), is recommended by staff for award. The purchase of a replacement grader can be accommodated within the 2025 Council approved budget, 25-3326 of \$750,000.

Strategic Plan:

This matter aligns with following strategic priorities:

- Sustainable Infrastructure and Services

The sustainable and planned replacement of municipal equipment will allow staff to carry out required maintenance work in a cost-effective manner, minimizing down time and costly equipment repairs.

Attachments:

N/A