Middlesex Centre Tax Long-Range Financial Plan (2025-2034)

BMA Management Consulting Inc.

Water, Wastewater and Stormwater June 4th, 2025



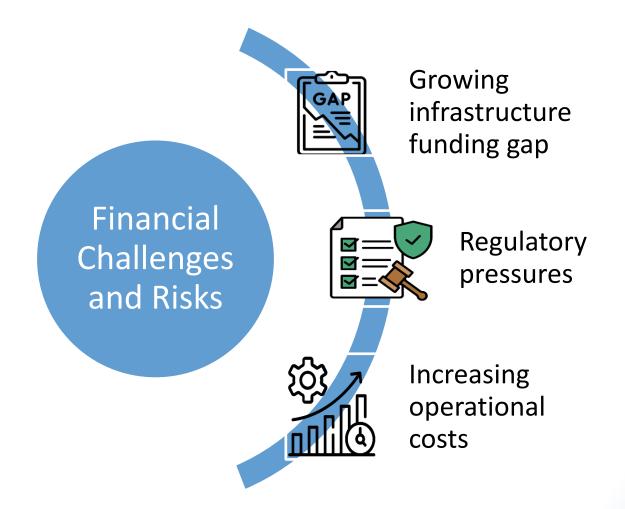


Guiding Principles

- Ensure reasonable degree of stability and predictability in the rate burden;
- A fair sharing in the distribution of resources between current and future ratepayers;
- Maintain programs and services at their desired levels; and
- ✓ Balance increased capital investment with affordability.



Financial Challenges and Risks





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Ratepayer Affordability and Comparative Metrics

Municipality	Ho	4 Average busehold ncome	Res Wa	2024 iidential ter/WW ts 200 m ³	Affordability Metric		
Pelham	\$	152,722	\$	1,195	0.8%		
Springwater	\$	175,572	\$	1,720	1.0%		
Essex	\$	111,756	\$	1,134	1.0%		
Strathroy-Caradoc	\$	112,187	\$	1, 2 57	1.1%		
Lincoln	\$	134,846	\$	1,536	1.1%		
Thorold	\$	102,396	\$	1,363	1.3%		
Peer Average	\$	131,580	\$	1,368	1.1%		
Peer Median	\$	123,517	\$	1,310	1.1%		
Middlesex Centre	\$	164,795	\$	1,862	1.1%		

Source: 2024 rate by-laws, 2024 household income by Manifold Data Mining Inc

- Rate comparison with neighboring municipalities.
- Household affordability impact.



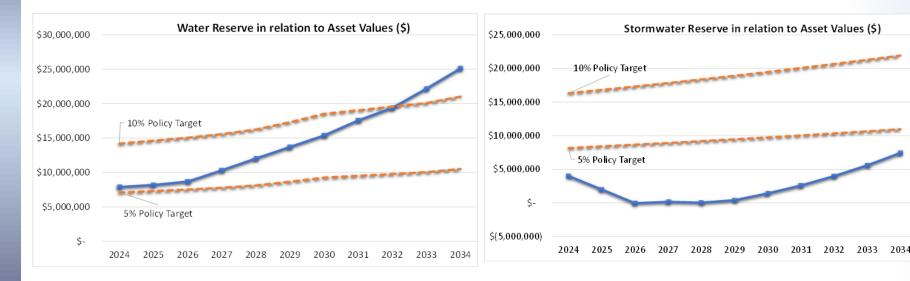
AMP Annual Investment Target vs. Current Contributions

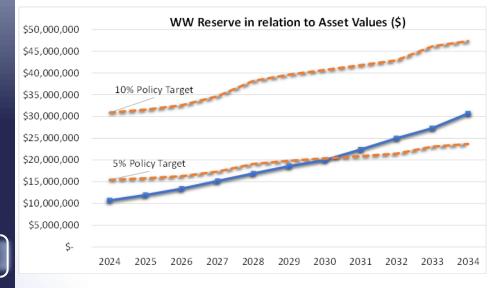
2025 Capital Contributions (000's)	7	Water	WW	Storm		
Current Contributions	\$	1,490	\$ 1,628	\$	488	
AMP Target	\$	2,492	\$ 4,537	\$	2,181	
Estimated Annual Funding Gap	\$	(1,002)	\$ (2,909)	\$	(1,694)	

 Increase AMP reserve contributions to target over a 15-year period to provide a financially sustainable base for asset replacement while maintaining rate payer affordability.



Capital Reserve Fund Strategy





 Minimum reserve balance target: 5%-10% of asset replacement cost.



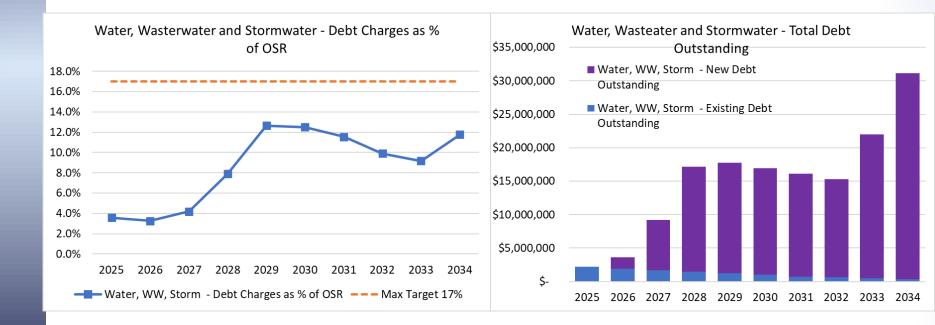
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Debt Strategies

- Growth related capital assets not funded from development charges will be funded from external debentures or internally financed.
- Any new assets internally funded, including interest, will be repaid from future operating budgets – intergenerational equity.
- As debt charges decline due to retirement of debt, savings will be used to accelerate contributions to AMP reserve.
- Debt charges as a percentage of own source revenue should not exceed 17%.



Debt Financing Approach



- Using long-term debt for growth-related projects.
- Keeping debt below 17% of own-source revenue.



Water, Wastewater & Stormwater Rate Impacts

- Annual rate increase projections: 4% for water, 6.5% for wastewater & 6.5% stormwater, for a blended average impact of 5.6% from 2026 to 2034.
- Residential impact comparisons.

	180 m ³ residential impact - 5/8"												
Annual Cost of service													
							% Increase \$ Increase		Monthly \$				
									From Prior	F	rom Prior	Incre	ease From
Year		Water		WW		Storm To		Total	Year	Year		Prior Year	
2025	\$	779	\$	995	\$	205	\$	1,978					
2026	\$	808	\$	1,056	\$	218	\$	2,081	5.2%	\$	103.29	\$	8.61
2027	\$	839	\$	1,122	\$	231	\$	2,193	5.4%	\$	111.47	\$	9.29
2028	\$	872	\$	1,194	\$	246	\$	2,312	5.5%	\$	119.81	\$	9.98
2029	\$	906	\$	1,271	\$	262	\$	2,440	5.5%	\$	127.60	\$	10.63
2030	\$	943	\$	1,354	\$	279	\$	2,576	5.6%	\$	136.09	\$	11.34
2031	\$	981	\$	1,443	\$	297	\$	2,721	5.6%	\$	144.95	\$	12.08
2032	\$	1,021	\$	1,538	\$	317	\$	2,876	5.7%	\$	154.58	\$	12.88
2033	\$	1,063	\$	1,640	\$	338	\$	3,040	5.7%	\$	164.77	\$	13.73
2034	\$	1,107	\$	1,749	\$	360	\$	3,216	5.8%	\$	175.69	\$	14.64



Key Recommendations

Regulatory & Operational Efficiencies – Compliance with provincial laws & financial transparency. Ratepayer Affordability & Revenue Strategy – Annual rate increases for financial sustainability.

Infrastructure Sustainability – Prioritizing existing assets and phased funding.

> Debt Financing Strategy – Strategic borrowing for growth-related projects.

Capital Reserve Fund Management – Increasing contributions over time.



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Conclusion

Balanced approach to ratepayer affordability, financial sustainability, and infrastructure renewal.

Middlesex Centre will meet AMP targets by 2040 while ensuring intergenerational equity.





Questions & Answers

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