



**Meeting Date: September 17, 2025**

**Prepared By: Andrew Giesen, C.E.T, PMP, Transportation Manager**

**Submitted by: Rob Cascaden, P.Eng., Director of Public Works and Engineering**

**Report No: PWE-50-2025**

**Subject: Culvert C-576 Precast Culvert Purchase Award**

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**Recommendation:**

THAT Report PWE 50-2025 re: Culvert C-576 Precast Culvert Purchase Award be received for information;

AND THAT Council award the purchase of precast culvert to IECS Group Inc. in the amount of \$198,076.19 (including municipal portion of HST);

AND FURTHER THAT the Mayor and Clerk be authorized to execute any necessary purchase agreements with IECS Group Inc.

**Purpose:**

To inform and seek Council approval for the award and purchase of precast culvert and retaining walls as a single source award in accordance with the Procurement Policy, which states:

“The Municipality may conduct a single source procurement process where there is more than one source of supply in the open market, but only one source is recommended due to predetermined and approved specifications. The procurement may be conducted using a single source process if the goods and/or services are available from more than one source, but there are valid and sufficient reasons for selecting one supplier.”

**Background:**

In accordance with the corporate Procurement of Goods and Services Policy, Tender RFQ-PWE-2025-02 was publicly tendered via Bids and Tenders for the supply and delivery of a precast culvert and retaining walls.

The tender closed September 2, 2025, at 2:00 p.m. with no bid submissions received.

**Analysis:**

Although seven plan takers were listed for RFQ-PWE-2025-02, no bids were submitted. The plan takers are listed below.:

**RFQ-PWE-2025-02 List of Plan Takers:**

<b>Plan Takers</b>
Coldstream Concrete Ltd.
Con Cast Pipe
ContractConnect
Marathon Underground Constructors Corp.
OMNI PRECAST INC.
Premier Concrete Inc.
Rinker Materials

B.M. Ross, the engineering consultant overseeing the design and construction administration for Culvert C-576, contacted the suppliers to determine the lack of bid submissions. All suppliers contacted indicated that due to workload and specified timelines they were unable to submit a bid.

To ensure the culvert replacement proceeds within the current construction season, B.M. Ross contacted IECS Group Inc., a precast supplier that in the past has submitted on other Middlesex Centre precast culvert tenders, to confirm their capacity and ability to produce the required culvert to meet the construction schedule. Additionally, OMNI PRECAST INC. indicated that recent changes in plant scheduling might allow them to meet the required delivery timeline.

Below is a summary of quotes received, along with expected delivery timelines.

<b>Supplier</b>	<b>Cost (incl municipal portion of HST)</b>	<b>Delivery Timeline</b>
IECS Group Inc.	\$198,076.19	Approximately 6 weeks
OMNI PRECAST INC.	\$198,431.99	Approximately 8-10 weeks

IECS Group Inc. submitted the lowest quote and confirmed their ability to deliver within approximately six weeks. Staff recommend sole-sourcing the award to IECS Group Inc. to ensure the timely replacement of Culvert C-576, located on Poplar Hill Road, which is currently limited to a single lane.

Given the time constraints and the limited remaining construction season, staff believe that proceeding with IECS Group Inc. is in the best interest of the Municipality. Proceeding with IECS Group Inc. will also align well with the closing of the construction tender on September 26, and with the expected construction schedule with work expected to start October 13 and be completed by November 14.

**Financial Implications:**

All costs associated with the purchase of the precast culvert & retaining walls from IECS Group Inc. can be accommodated within the Council-approved 2025 budget for culvert C-576 (Project: 25-3143) which totals \$497,806.

**Strategic Plan:**

This matter aligns with following strategic priorities:

- Sustainable Infrastructure and Services

Securing precast culvert and retaining walls will allow for the planned replacement of a significantly deteriorated structure that is currently limited to a single lane in a cost-effective and efficient manner which will minimize construction and social impacts and accelerate the construction schedule.

**Attachments:**

N/A