



**Meeting Date:** February 25, 2026

**Prepared By:** Andrew Giesen, C.E.T, PMP, Manager of Transportation

**Submitted by:** Rob Cascaden, P.Eng., Director of Public Works and Engineering

**Report No:** PWE-11-2026

**Subject:** Tender Results for Load & Haul of Granular 'A'

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**Recommendation:**

THAT Report PWE-11-2026 re: Tender Results for Load and Haul of Granular 'A' received;

AND THAT Council award the Load & Haul of Granular 'A' tender to Johnston Bros. (Bothwell) Ltd. in the estimated amount of \$218,416.83 (including the Municipal portion of HST);

AND THAT the Mayor and Clerk be authorized to execute the necessary contract documents.

**Purpose:**

To seek Council approval for the purchase of services for the load and haul of granular 'A' from the municipal aggregate pit to municipal gravel roadways. Pursuant to the provisions of the Procurement of Goods and Services Policy section 15 c), "If less than three (3) bids are received, the director or designate shall submit a report to Council for direction."

**Background:**

The purchase of materials and services for the load and haul of granular 'A' was identified and approved by Council in the 2026 budget. In accordance with the corporate Procurement of Goods and Services Policy, tender RFT-PWE-2026-04 for the load and haul of granular 'A' was publicly tendered utilizing Bids & Tenders, an online portal that connects suppliers providing various goods and services to buyers from the provincial, municipal, education, crown corporation, housing, construction, and healthcare sectors and private companies from across Canada.

## Analysis:

Following the submission of bids on Thursday, February 5, 2026, the tender submissions were downloaded from Bids & Tenders for review. The tender had been posted for 22 days. The results of the tender submissions can be found below.

The following tender results for 2026 Load & Haul of Granular 'A' are listed as follows, there were seven bid takers, with only two bid submissions:

<b>Company</b>	<b>Bid Price per tonne (excluding HST)</b>	<b>*Total Bid Price (Incl Bonding, excluding HST)</b>
Johnston Bros. (Bothwell) Ltd.	\$9.00	\$214,597.00
Kairos Hills Services Inc.	\$7.50	\$174,497.50

\*Estimated load and haul quantity is 22,733 tonnes of granular 'A'.

The 2026 load and haul of granular 'A' will see approximately 22,733 tonnes of granular 'A' loaded and hauled from the municipal aggregate pit and added to gravel roadways generally south of Ilderton Road in old London and Lobo Townships.

Staff have reviewed the submissions for compliance with the tender requirements and specifications and found the tender submission from Kairos Hills Services Inc. was not compliant as the submission did not include executed bonds nor an agreement to bond as was required in the tender documents. As such the bid from Kairos Hills Services Inc. was rejected.

Staff are recommending award to Johnston Bros. (Bothwell) Ltd. as they are the lowest compliant bidder.

## Financial Implications:

The tender submission received from Johnston Bros. (Bothwell) Ltd. for the load and haul of granular A in the amount of \$9.00 per tonne (excluding HST) is recommended by staff for award and to be funded from the Public Works and Engineering Department's approved 2026 Budget of \$300,000 for loose top maintenance. Gravel crushing is estimated to cost \$70,000.00 and will also be covered under the loose top maintenance budget.

**Strategic Plan:**

This matter aligns with the following strategic priorities:

- Sustainable Infrastructure and Services

The purchase of load and haul services will ensure timely and cost-effective application of maintenance gravel, ensuring residents have well maintained gravel roads that have proper granular base to support vehicle loading.

**Attachments:**

N/A