



Meeting Date: April 22, 2026

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Submitted by: Rob Cascaden, P.Eng – Director of Public Works and Engineering

Report No: PWE-24-2026

Subject: Replacement Plow Truck Purchase

Recommendation:

THAT Report PWE-24-2026 re: Replacement Plow Truck Purchase be received;

AND THAT the purchase of a new 2027 Freightliner 114SD triaxle truck be awarded to Premier Truck Group in the amount of \$262,545.58 (including non-refundable HST);

AND FURTHER THAT the repair, refurbishment, and reuse of the existing plow equipment be awarded to S&B Services Ltd. in the amount of \$150,614.80 (including non-refundable HST).

Purpose:

To seek Council approval for the purchase of a 2027 Freightliner 114SD triaxle truck from Premier Truck Group to replace plow truck 3228 (2017 International triaxle). Pursuant to the provisions of the Procurement of Goods and Services Policy, Part D - Methods of Procurement, Request for Tender, section 14 c):

“If less than three (3) bids are received, the director or designate shall submit a report to Council for direction.”

In addition to seeking Council approval to award the removal of the existing plow equipment along with repair, refurbishment, and reuse to S&B Services Ltd.

Background:

Staff have been seeking out alternative suppliers for plow equipment due primarily to delays in getting new trucks in service. On average, delivery is 18-24 months from date of order. In discussing some of the challenges with a local plow equipment service provider, the service provider suggested a new and interesting approach that staff could consider, being the refurbishment, repair, and reuse of existing plow equipment.

Analysis:

Staff solicited information from two truck suppliers, Premier Truck Group, and Vision Truck Group, for the supply of a triaxle truck chassis suitable for municipal operations.

The two truck chassis prices submitted can be found below

Supplier & Model	Price (including non-fundable portion of Municipal HST)
Vision Truck Group, 2026 MACK Granite triaxle	\$263,075.85
Premier Truck Group, 2027 Freightliner 114SD triaxle	\$262,545.58

Staff also solicited two options for the supply of plow equipment; one was for the refurbishment, repair, and reuse of the existing plow equipment on truck 3228, while the other was for the purchase of new plow equipment. The results can be found below.

Supplier	Price (including non-refundable portion of Municipal HST)
Viking Cives (New plow equipment)	\$301,619.94
S&B Services Ltd. (Refurbished & reused plow equipment)	\$150,614.80

The repair, refurbishment, and reuse of the existing plow equipment will generally entail the following:

- Removal of plow equipment and dump box from existing truck
- Inspect and refurbish existing box
- New hoist
- Re-manufacture cross conveyor
- Refurbish prewet system
- Sand blast, inspect, paint and install removed plow and wing harness
- All new hydraulic hoses and fittings
- New Rexroth hydraulic valves and variable pump
- New lights and wiring on box and plow
- Refurbished hydraulic cylinders
- New control tower for dump controls
- New tower for plow and spreader controls

This work would also come with a one-year warranty on all parts and labour for equipment refurbished and rebuilt with the exception of the dump box.

Staff are recommending awarding the truck chassis purchase to the low bid submitted being Premier Truck Group. In addition, staff are recommending to award S&B Services Ltd. for the repair, reuse, and refurbishment of existing plow equipment.

The repair, reuse, and refurbishment of existing plow equipment is a unique opportunity to trial a new cost savings measure that will also see a plow truck delivered within 120 days of delivery of the chassis. Staff will monitor this trial and, should it be successful, it would be something staff would consider for future plow truck replacements.

It is worth noting that staff are not aware of any other municipality taking this approach, and there is some risk involved. However, staff believe that through the repair, refurbishment, and select replacement of components of the plow equipment as generally outlined above approximately another 10 years of useful life can be achieved, and risk can be minimized.

Financial Implications:

Public Works and Engineering department staff have reviewed the bid price for compliance with the respective municipal requirements and recommend awarding the truck chassis to Premier Truck Group in the amount of \$262,545.58 (including non-refundable portion of Municipal HST).

Staff also recommend that the repair, refurbishment, and reuse of the existing plow equipment be awarded to S&B Services Ltd. In the amount of \$150,614.80 (including non-refundable portion of Municipal HST).

The total cost is \$413,160.38 (including non-refundable portion of Municipal HST) which can be accommodated in the 2026 approved capital budget (26-3200) of \$600,000.00.

Strategic Plan:

This matter aligns with the following strategic priorities:

- Sustainable Infrastructure and Services

The sustainable and planned replacement of the municipal fleet will allow staff to maintain municipal roadways in a cost-effective manner, minimizing down time and costly equipment repairs

Attachments:

N/A