



Meeting Date: April 28, 2021

Submitted by: Scott Mairs – Director, Community Services

Report No: CMS-08-2021

Subject: Delaware Community Centre – Roof Tender Results

Recommendation:

THAT Report CMS-08-2021 re: Delaware Community Centre, Roof Tender Results be received;

AND THAT the Delaware Community Centre Roof Replacement Project be awarded to Goodmen Corporation with a total cost of \$132,012.00 (excluding HST).

Purpose:

To inform Council regarding the tender results of the Delaware Community Centre Roof Replacement Project.

Background:

In accordance with the corporate Procurement of Goods & Services Policy, dated January 1, 2021, Tender No. RFT-CMS-2021-01 was publicly tendered utilizing Bids & Tenders, an online portal that connects suppliers providing various goods and services to buyers from the Municipal, Provincial, Education, Crown Corporation, Housing, Construction and Healthcare sectors and Private companies from across Canada.

Analysis:

Following the submission of bids on March 18, 2021, sixteen (16) submissions were evaluated through the Bids & Tenders portal.

Company	Base Bid	Alternative 1	Alternative 2	Alternative 3
Pollard Enterprises	\$248,500.00	\$0.00	\$238,000.00	\$0.00
Nortex Roofing	\$277,250.00	\$206,100.00	\$267,250.00	\$0.00

Smith-Peat	\$238,616.00	\$0.00	\$227,416.00	\$0.00
Always Roofing	\$247,450.00	\$0.00	\$238,960.00	\$162,750.00
Eileen Roofing	\$254,500.00	\$198,500.00	\$248,500.00	\$0.00
Grandvalley Roofing	\$234,300.00	\$175,900.00	\$224,425.00	\$0.00
Goodmen Corp.	\$209,552.00	\$0.00	\$199,616.00	\$132,012
Maxim Roofing	\$257,353.10	\$0.00	\$247,588.58	\$227,652.31
Can-Sky	\$236,418.00	\$0.00	\$228,689.00	\$0.00
E-D Roofing	\$309,140.00	\$221,500.00	\$299,900.00	\$205,500.00
H N Roofing	\$217,104.00	\$0.00	\$207,576.00	\$210,894.00
Atlas-Apex	\$264,020.00	\$189,476.00	\$176,955.00	\$0.00
T Hamilton & Son	\$264,660.00	\$178,770.00	\$167,650.00	\$0.00
RCJ Roofing	\$216,300.00	\$152,600.00	\$204,924.00	\$0.00
Semple Gooder	\$241,154.00	\$0.00	\$226,924.00	\$0.00
Proteck Roofing	\$263,094.00	\$210,589.00	\$255,000	\$500,000

The Base Bid specification was to install a 'Garland' roof system which is a premium roof system. Alternative 1 pricing was to install a 'Soprema' roof system. Alternative 2 pricing asked for a reduction of roof insulation by a single layer to see if there were any cost savings. Alternative 3 pricing asked for any approved equivalent roof systems. Initially RCJ Roofing was selected under Alternative Price 1 as our architect was more familiar with a Soprema roof system and it was well within budget however, RCJ was disqualified as they were not an approved installer by Soprema. We then considered Goodmen Corporation's submission using an IKO Roof System. Our architect feels the IKO product does meet the specifications.

Financial Implications:

This project was initially tendered in the fall of 2020 specifying a Garland Roof System only. As prices came in over budget, an additional \$100,000 was added to the overall budget for 2021 budget bringing the budget total to \$200,000. Staff felt additional options needed to be looked at as part of this project, hence the various options being considered.

The total cost for Goodmen Corporation to complete this project using an IKO Roof System is \$132,012.00 (excluding HST).

Strategic Plan:

This matter aligns with following strategic priorities:

- Sustainable Infrastructure and Services